

Job Opportunity: Director of Economic Development Partnership

Location: Montgomery County, Mississippi

Position: Full-Time | Executive Leadership

About the Role

The Economic Development Partnership of Montgomery County, Mississippi, is seeking a dynamic and visionary **Director of Economic Development** to lead countywide efforts in promoting economic growth, job creation, and community advancement. This role requires a highly motivated professional with a proven record of fostering business development, building strategic partnerships, and driving long-term economic initiatives.

The Director will serve as the primary representative of Montgomery County's economic development activities, working collaboratively with local government, businesses, regional partners, and state agencies to attract, retain, and expand economic opportunities.

Key Responsibilities

- **Strategic Leadership:** Develop and implement a comprehensive economic development strategy aligned with the county's goals.
- **Business Recruitment & Retention:** Attract new industries, support local entrepreneurs, and strengthen existing businesses.
- **Community Engagement:** Serve as the face of the Partnership, cultivating strong relationships with stakeholders, investors, and residents.
- **Workforce Development:** Collaborate with schools, colleges, and training providers to ensure a skilled workforce that meets employer needs.
- **Project Management:** Oversee site development, infrastructure initiatives, and incentive programs to support growth.
- **Advocacy & Promotion:** Represent Montgomery County at regional and state levels, promoting the county as a competitive place to live, work, and invest.

Qualifications

- Bachelor's degree in Business, Public Administration, Economic Development, or related field (Master's preferred).
- Leadership experience in economic development, business development, or related field.

- Strong understanding of economic development tools, incentives, and policies.
- Exceptional communication, relationship-building, and public speaking skills.
- Proven ability to manage budgets, secure funding, and lead projects to completion.

Preferred Attributes

- Familiarity with Mississippi's economic and business landscape.
- Experience working with local, state, and federal agencies.
- Certification in Economic Development (CEcD) or related credential.

Compensation

- Competitive salary commensurate with experience.
- Benefits package including health, retirement, and professional development support.

How to Apply

Interested candidates should submit a **cover letter, résumé, and three professional references** to:

Economic Development Partnership of Montgomery County, MS

E mail: mayor@winonams.org

Mailing Address: Economic Development Partnership, PO Box 625, Winona, MS 38967

Application Deadline: October 31, 2025